

LeeStrom joint venture by pump-out leaders

At the recent METS in Amsterdam, Lee Sanitation Ltd of the UK and Rheinstrom Pumpenfabrik GmbH of Germany announced that they had joined forces to manufacture and distribute marine pump-out systems, which will be distributed under the new brand name of LeeStrom

With a joint history of over 60 years, these two leaders in this environmentally important and expanding field will now be able to offer the very best that their combined experience, technology and manufacturing capabilities can produce. In addition, the distribution and service networks of both partners will now provide worldwide customers with access to some of the very best advice and well-proven equipment currently on the market.

Chris Coburn (right), Chairman of LeeSan, said, "This allows both companies to benefit from the experience of the other and removes the possibility of duplication of tasks; we can now compete with confidence anywhere in the world".

Harald Brinkmann of Rheinstrom added, "We are very happy about the co-operation because Lee Sanitation has the same ethos as Rheinstrom, particularly in respect of matters such as environmental impact, excellence in engineering and customer service". including an infinity pool, bar, restaurants and a health and fitness centre.



Germany, Holland and Denmark connected now!

Marina Reservations' popular information website (www.marina-reservations.com) has now added Northern Europe to its unique mapping system and marina database. This free service is designed to encourage cruising and to promote the services generated by the growth in marine tourism.

The system is unique; it only takes four clicks to find a marina in Europe and see it placed in its correct geographical position with its contact details. The database is continuously growing and holds over 1,200 marina addresses. Other new features include local airports, ferry, sailing and tourist information icons, which transfer users to other websites by a click of the mouse. These links will be developed over the next few months to build a comprehensive, interactive portal, exclusively for the marina and boating industry.

Additional features to be included are: Find-a-Service; Find-a-Charter Company and Find-a-Permanent Berth. "We are excited about the interest shown in our system and the dramatic increase in traffic to our website," said Marketing Director Rodney Payne. "This will grow as we introduce French, Spanish, German and Italian to our Pan-European service," he added.

The final stage will be to connect Marina Reservations' Management and Reservations System to our website, which will enable yachtsmen to select a berth, reserve and pay for it over the internet.

The system is also a powerful management tool that will make running marinas easier and more profitable. Further details can be obtained by sending an e-mail to: info@marina-reservations.com



European distributor for American forklifts

Following an exclusive agreement with Hoist Liftruck Mfg Inc of Illinois, the Neptune Series of marina forklifts will be distributed in Europe by UK-based Locators Ltd. The company, which operates facilities in Wimborne, Dorset, and Reading, Berkshire, will also provide comprehensive service and spare parts support for the American forklifts.

The Neptune Series has been praised for its low-profile design, excellent 360 degree visibility and modern technology. Standard features include precise inching control, intuitive electronic joystick controls, air-ride seat, Cummins 5.9L QSB diesel engine, Dana 32,000 automatic transmission, easy-access, flip-open access panels and advanced corrosion protection.

Further information is available on the company's website: www.locators.co.uk

Award for Best Marina Development



Now in their fourth year, the Homes Overseas Magazine Awards are the most respected in the international property industry and this year's competition is set to be the strongest yet. A raft of new awards, covering some of the world's most exciting emerging markets, will complement the previous categories and bring the grand total of categories to 50.

Once again, the Best Marina Development award is attracting interest from builders of residential marina developments in Europe and around the world. The closing date for entries, which cost £300, is 25 May.

Judges for the Homes Overseas Magazine Awards include members of the Royal Institution of Chartered Surveyors (RICS), the Royal Institute of British Architects (RIBA), respected property journalists and technical experts. Uniquely, these judges travel the world to assess short-listed developments, awarding Gold, Silver and Bronze accolades to those of outstanding design, location and value for money.

Further information is available to developers of marina property on: www.homesoverseas.co.uk/awards

MDL boosts dry stack options in UK

Europe's largest marina operator, MDL Marinas, has announced plans to open three new dry stack facilities along the South Coast of England with over 300 berths, including the largest capacity dry stack system in the UK.

New dry stack facilities at Cobb's Quay Marina in Poole and Hamble Point Marina on the River Hamble will together provide 220 berths that each facilitate motorboats up to 10 m (32 ft). The superbly located Saxon Wharf Marine Trade Centre in Southampton will become the largest capacity dry stack system in the UK and will cater for around 85 boats up to 13 m (42 ft) in length. The new developments, combined with the marina group's existing 104-berth facility at Cobb's Quay Marina, will enable MDL to boost the number of dry stack berths available to boat owners to over 400 by the Spring of this year.

Each of the new dry stack systems has been designed by Shoreline Storage Solutions of Cowes on the Isle of Wight (www.boattracking.com) with a number of ground level maintenance racks allowing

easy access for engine flushing and other maintenance tasks.

It has become recognised by boat owners that there are many benefits to dry stack berthing, which include no need for antifouling, reduced risk of saltwater deterioration, secure storage with a high level of security at each marina, as well as better fuel economy and enhanced residual value.

The Group has also purchased two Neptune Series marina forklifts from Hoist Liftruck Mfg Inc of Illinois. These M220 units will operate at Cobb's Quay and Hamble Point, whilst a third Neptune is currently being specified for use at Saxon Wharf.

All the Neptune forklifts for MDL will have a different colour scheme from the blue and yellow on standard units. These liftrucks will have a distinct navy blue appearance, and standard black mast and carriage. The new appearance will continue to adhere to Hoist's extensive corrosion protection process, which includes galvanisation of forks, carriage and operator platform, full-frame and lower mast undercoating, stainless steel components and three-step paint process.


"Many boat owners are finding that dry stack is the answer to their boating needs,"

says Dean Smith, Head of Sales and Marketing at MDL Marinas. "MDL's dry stack berthing reduces maintenance costs and offers customers nothing less than exceptional service, with some of the most experienced personnel in the UK running the dry stack systems."

MDL's dry stack service enables customers to access their boat by simply calling the marina an hour before their preferred launch time. Launching and recovery is available seven days a week.




MARINAS&PORTS






JG COLUMN


the multiple service pedestal



- PEDESTAL FOR EMERGENCY SERVICES, SIGNALLING, SECURITY AND MORE MARINA EQUIPMENT.
- PRODUCT ESPECIALLY DESIGNED AND DEVELOPED FOR MARINAS AND HIGHLY AGGRESSIVE ENVIRONMENTS, UNDER EUROPEAN REGULATIONS.
- 2 YEARS OF RESEARCH + DEVELOPMENT , PATENTED SYSTEM AND CONCEPT.
- MANUFACTURED IN HIGH QUALITY MARINE ALUMINIUM + 20 MICRONS ANODISED.
- SERVICES EASY TO ADJUST AT DIFFERENT HEIGHTS, CABINETS, HOSE REELS, SIGNALLING, BUOY RING, RUBBISH BIN, CCTV...





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