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Hoist wins forklift bid for new Pinto Terminal in Alabama

Two 50-ton Hoist forklifts will handle steel slabs for the Alabama State Port Authority at its new Pinto Terminal facility in Mobile, Alabama.

Bedford Park, Illinois – August 20, 2009 – The Alabama State Port Authority has selected Hoist Liftruck among a group of five major high-capacity forklift manufacturers to provide 50-ton forklifts to handle steel slabs at its new Pinto Terminal in Mobile, Alabama, which is currently under construction. Cowin Equipment Company in Mobile, Alabama will be the servicing dealer.

The Alabama State Port Authority's \$115 million Pinto Terminal is a 20-foot by 1,000-foot free-standing marine facility with barge handling capability located behind the ship berth. The uniquely designed terminal will be equipped with three (3) wide-span gantry cranes with state-of-the-art magnetic lifting gear configured to unload product from ships to either barges or direct to storage. An integrated barge haul system will position barges under the cranes. Pinto's lift technology and terminal design are a first in North America.

Glenn Reibe, manager of Pinto Terminal, believes "the Hoist equipment will compliment Pinto's innovative design. The P-Series hydraulic system utilizes a single load sense hydraulic pump for steering and braking reducing fuel consumption and increasing efficiency. This combined with easy access serviceability and domestic sourcing of components with most manufactured by Hoist Liftruck means minimal downtime."

On schedule to be completed December 2009, the 45-foot draft terminal will be capable of discharging 25,000 metric tons of semi-finished slabs from vessels and loading 10 barges per day, whether a vessel is in berth or not. Storage capacity will accommodate 150,000 metric tons of slabs.

"We are extremely excited to win this bid and work with Alabama State Port Authority," said Marty Flaska, president of Hoist Liftruck. "Our machines are manufactured to handle demanding and rugged applications such as steel slabs at the [Pinto]. We look forward to seeing the trucks operating there when the project is complete."

The pneumatic P-Series features a standard Cummins Tier III diesel engine, Dana automatic transmission, AxleTech planetary drive axle, outboard wet disc brakes, wide-view two-stage mast, electronic fingertip controls, true inching control, easy-access service points and *RemoteTech* vehicle management system. Hoist Liftruck recently introduced its new redesign of the P-Series, which features a modular design for convenient serviceability and shipping.

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Hoist Liftruck's roots in the steel/metals industry date back as far as the 1890s and 1920s with Elwell Parker and Silent Hoist & Crane, respectively. The forklifts were designed to withstand the demanding, harsh nature of the steel/metals industry. Today, even as Hoist Liftruck continues to revisit its roots in the port/intermodal industry, steel/metals still accounts for two-thirds of its business.

Hoist Liftruck Mfg., Inc. manufactures heavy-duty lifting products, ranging in capacity from 6.7 tons to more than 50 tons. Hoist Liftruck manufactures electric, LPG, and diesel cushion tire trucks, platform and die trucks, LPG and diesel pneumatic tire truck and marina pneumatic trucks. Hoist Liftrucks are engineered for the speed, power, and durability required of any heavy industry. With more than 100 years of proven reliability and quality engineering, Hoist provides the preferred lift truck for performance, serviceability and operator comfort.



Aerial shot of the new \$115 million Pinto Terminal in Mobile, Alabama with computer-generated cranes and ship showing the facility's future capabilities. (high-res file available)



Hoist Liftruck will provide the Alabama State Port Authority with two P-Series P1000s (100,000-pound capacity), similar to the P1100 (110,000-pound capacity) pictured above. Hoist Liftruck is one of the top manufacturers of large-capacity forklifts in the United States.